

Top 50 The full list

Rank 2010	Rank 2009	Company	Revenue £m	Change %	Website
1	1	QA	82.0	-15	www.qa.com
2	2	IBM Training	21.1e	-15	www.ibm.com/training/uk
3	3	Learning Tree International	19.9	-17	www.learningtree.co.uk
4	4	SAP	17.7e	-21	www.sap.com/uk/education
5	6	SkillSoft	17.6e	-2	www.skillssoft.com
6	7	Parity Training	16.0e	-2	www.paritytraining.com
7	9	ILX Group	14.7e	-4	www.ilxgroup.com
8	11	Assima	13.9	-1	www.assima.net
9	8	Oracle University	13.7	-14	www.oracle.com/uk/education
10	10	Global Knowledge	12.5	-13	www.globalknowledge.co.uk
11	12	ThirdForce	9.0	-20	www.thirdforce.com
12	14	RWD Technologies	8.2e	-20	www.rwd.com
13	-	Element K / NIIT	8.0e	20	www.elementk.com
14	22	Redtray	7.9	11	www.redtray.co.uk
15	21	FDM Group	7.8	7	www.fdmgroup.com
16	15	Firebrand Training	7.7	-5	www.firebrandtraining.co.uk
17	16	Training Synergy	6.6e	-16	www.trainingsynergy.com
18	18	Sun Microsystems	6.5e	-17	www.uk.sun.com/training
19	17	HP Education Services	6.0e	-25	www.hp.com/uk/education
20	-	Aikona Management	5.9e	5	www.aikona.com
21	24	Arrow ECS	5.7	0	www.arrowecs.co.uk
22	27	Verridian	5.1	6	www.verridian.co.uk
23	26	Steria Learning Services	5.0e	-3	www.sterialearningservices.co.uk
24	31	Bray Leino BroadSkill	4.9e	7	www.brayleino broadskill.co.uk
25	34	iTrain	4.8e	17	www.itraineducation.co.uk
26	29	PremierIT	4.8	4	www.premierit.com
27	23	Fast Lane	4.7e	-23	www.flane.co.uk
28	25	EMC	4.6	-13	www.emc.com
29	32	Symantec Education Services	4.4e	0	www.symantec.com
30	-	Kaplan IT Learning	4.4	-21	www.stt-trainer.com
31	33	Red Hat	3.5e	-17	www.redhat.com
32	30	Ideal Training	3.5e	-22	www.idealts.co.uk
33	38	Maven Training	3.3	5	www.maventraining.co.uk
34	40	WDR	3.2	5	www.wdr.co.uk
35	39	Afiniti	3.0	-10	www.afiniti.co.uk
36	36	Brightwave	3.0e	-21	www.brightwave.co.uk
37	42	Globaltech Solutions	2.8	8	www.gts-uk.com
38	41	Quanta	2.5e	-9	www.quanta.co.uk
39	37	SAS Software	2.5	-22	www.sas.com/uk
40	-	Floatdene Green	2.4	50	www.floatdene.net
41	-	Datrix Training	2.4e	13	www.datrixtraining.com
42	19	PPI Learning Services	2.4e	-66	in administration
43	-	Intellego	2.3	39	www.intellego.co.uk
44	45	StayAhead Training	2.2	10	www.stayahead.com
45	43	WWP Training	2.2	-12	www.wwp.co.uk
46	20	New Horizons	2.2e	-71	www.newhorizonsclc.co.uk
47	44	Happy Computers	2.0e	-15	www.happy.co.uk
48	-	2e2 Training	2.0	0	www.2e2.com/training
49	47	Interskill Learning	1.9	-17	www.interskill.co.uk
50	49	Kaleidoscope Training	1.9e	-11	www.kcct.co.uk

How the top 50 was compiled

This table of the Top 50 training companies by revenue was researched and compiled by Pardo Fox Ltd. The revenues shown in the table are for each company's financial year ending in 2009 or cover the calendar year 2009, and relate to IT training delivered in the UK. Eligibility is open to any company with revenues derived principally from the sale of training to employers for their staff, excluding colleges, universities and firms selling to private individuals or delivering publicly funded training programmes, and companies such as Logica or Accenture who offer training as part of an integrated IT service. Where a company's actual training revenue is on public record, that figure has been used. For those with no published turnover, an estimate has been made based on available data, shown by an 'e' next to the revenue figure. Some revenues given in last year's table have been restated, and growth relates to the updated figure.

This information has been carefully researched, but we cannot guarantee its accuracy or completeness, and we will not accept liability for any direct, indirect or consequential loss arising from its use. For further information, please visit www.pardofox.com.

Footnotes to Top 50

QA acquired **Remarc** in September 2009, and the revenue figure quoted is their notional combined revenue in the calendar year. **Parity Training** was acquired from Parity Group by **ECS Ltd** in February 2009. **Sun Microsystems** was acquired by **Oracle** in January 2010. Since the two had traded independently throughout 2009, they are listed separately. **Arrow ECS** was previously known as **DNS Arrow**. **PPI Learning Services** went into administration in July 2009. **New Horizons'** UK franchisees went into administration in April 2009. **New Horizons Corporate** terminated the franchises, and launched its own directly run UK business in June. **Aikona Management** was created by the merger of **The Projects Group** (TPG Academy) and **PMProfessional Learning**.